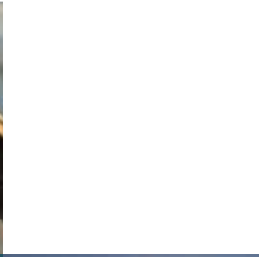


“ We felt like we had not only a knowledgeable salesman, but a new friend. For every question we had, they had an answer. It was instant trust with Marine Concepts. We would recommend Marine Concepts to anyone who wants to deal with a class operation of wonderful people. ”

— Tommy and Beth Thompson

VIEW OUR EXTENSIVE INVENTORY ONLINE AT
WWW.MARINECONCEPTS.NET

YOUR PARTNER
EVERY STEP OF THE WAY



OUR CHARTER FLEET

- Wide range of boats from 53' to 25'
- All types of charters accommodated from hourly, day and week long charters to fishing charters
- Clean, well maintained boats
- Experience the beautiful Chesapeake Bay & tributaries with a licensed and knowledgeable Captain
- All your chartering needs will be accommodated from food and beverages to fishing equipment

Marine Concepts
Yacht Sales

8172 Shore Drive
Norfolk, VA 23518

PHONE (757) 313-8787
FAX (757) 313-8788

BUY
TRADE
SELL

Marine Concepts
Yacht Sales



THE MARINE CONCEPTS DIFFERENCE

BUY

WE MAKE BOAT SHOPPING EASY. As the listings leader in Virginia, we have a vast selection of pre-owned boats ranging from 18 to 70 feet. Additionally, we have access to thousands of boats all over the world. Whether you're a novice or experienced boater, we'll guide you to the boats that fit your lifestyle and your life.

SELL

AS AN EXPERIENCED BOATER, you know most dealers will not accept trade-ins. You have to sell your existing boat on your own, prolonging the buying process on your new boat. It also takes time - something most people don't have between work and family life. When the time comes for you to trade up or sell, we will be there to get the job done quickly and at the highest market value possible.

SERVICE

PROTECTING YOUR VALUABLE ASSET by maintaining it throughout the year is important, from simple upkeep to weightier jobs such as replacing your manifolds and risers. Our professional service technicians are on call 24/7 in case of emergency, or even if something simple arises.



SERVICES + AMENITIES

FOR BUYERS

- Sea Trials
- Captain's Training
- Insurance
- Financing
- Coast Guard Documentation
- State Registration
- Warranties
- One year tow assistance
- Vessel delivery

FOR SELLERS

- Repair & Prep Work
- Photography
- In-House Financing
- Title / Documentation
- Closing Assistance
- Shipping Services

MARINE CONCEPTS YACHT SALES is a family-owned, full service brokerage facility devoted to the sales of quality, pre-owned vessels. We have a passion for making boat owning a hassle-free experience for both buyers and sellers. Our years of experience in the marine industry, plus our relationships in the national and international markets afford us the opportunity to provide you a truly global buying and selling experience from a broker you can trust.

Buyers appreciate our one-stop shopping by being able to view, test, survey, finance, insure, train, transport and maintain their boat at our facilities. Sellers appreciate our ability to advise and assist in the research, preparation and marketing necessary to sell their boat.

Our staff offers many years of experience with specialists in sport fishing, cabin cruisers, sailboats and everyday runabouts. Our friendly, family-oriented atmosphere will ensure your boat buying and selling experience is as pleasurable as possible.

“ At all times I felt like I was being treated as a family member instead of the everyday customer. You and your staff worked hard to help me close the deal, get financing, insurance and document the boat. What a team you have!

— Roger Gallup



INTERNATIONAL MARKETS

Doing business in both the United States and the international market, we are able to provide our customers an endless opportunity both to market their current vessel and to find the perfect pre-owned boat. We have purchased and sold yachts from right here on the east coast to countries such as Italy, Russia, Canada, Sweden, Norway, Greenland and beyond.

OUR MARKETING EXPERTISE

In addition to boat shows and traditional printed materials, we showcase your boat through a vast array of online resources including both mainstream and specialty listing sites. Below is a sample of our marketing services:

- | | | |
|-----------------|-----------------------|--------------------------|
| Boat Shows | YachtWorld.com | PassageMakerMagazine.com |
| Open Houses | Boats.com | SoundingsOnline.com |
| Direct Mail | MarineSource.com | Google.com |
| Email Blasts | Boatsville.com | Yahoo.com |
| Online Listings | BoatTraderOnline.com | and many more! |
| | YachtTraderOnline.com | |